

# Michigan Deptartment of Treasury 496 (2-04) Auditing Procedures Report

Auditing Produstudent P.A. 2 of 1968, as a		ort				
Local Government Type  City Township	Village X Other	Local Government I	Name Northeast y Mental Hea	Michig	an County	lpena
Audit Date 09/30/04	Opinion Date 11/17/04		ate Accountant Report Subm		VICQ5 2	Тропа
We have audited the fina accordance with the Sta Financial Statements for 0	incial statements of this tements of the Govern	mental Accounti	vernment and rendered	(GASB) and	the <i>Uniform Rep</i>	ments prepared in
We affirm that:						
1. We have complied wi	th the Bulletin for the Aud	dits of Local Unit	s of Government in Mi	<i>chigan</i> as revis	sed.	
2. We are certified publi	c accountants registered	to practice in Mi	ichigan.			
We further affirm the follow comments and recommer		ave been disclos	ed in the financial state	ements, includ	ing the notes, or	in the report of
You must check the applic	able box for each item be	elow.				
Yes XX No 1. C	ertain component units/f	unds/agencies o	of the local unit are exc	luded from the	financial statem	nents.
	here are accumulated d 75 of 1980).	eficits in one or	more of this unit's un	nreserved fund	balances/retaine	ed earnings (P.A.
	here are instances of n	on-compliance v	with the Uniform Acco	ounting and B	udgeting Act (P.	A. 2 of 1968, as
	he local unit has violate equirements, or an order				the Municipal F	inance Act or its
Yes XX No 5. T	he local unit holds depo s amended [MCL 129.91	osits/investments ], or P.A. 55 of 1	which do not comply 982, as amended [MC	with statutory L 38.1132]).	/ requirements. (	P.A. 20 of 1943,
Yes XX No 6. T	he local unit has been de	elinquent in distril	buting tax revenues th	at were collect	ed for another ta	ixing unit.
Yes XX No 7. pe	he local unit has violate ension benefits (normal redits are more than the r	costs) in the cur	rent year. If the plan i	is more than 1	100% funded and	the overfunding
Yes XX No 8. TI	he local unit uses credit MCL 129.241).	t cards and has	not adopted an appl	licable policy a	as required by F	<sup>2</sup> .A. 266 of 1995
Yes XX No 9. Th	ne local unit has not adop	oted an investme	ent policy as required b	y P.A. 196 of	1997 (MCL 129.9	15).
We have enclosed the fo	llowing:			Enclosed	To Be Forwarded	Not Required
The letter of comments an	d recommendations.			X	1 Giwaraca	required
Reports on individual fede	ral financial assistance p	rograms (progra	m audits).			X
Single Audit Reports (ASL	GU).					x
Certified Public Accountant (Firm	Name) .sley & Lamp E	) C				
Street Address			City		State ZIP	
2106 US 23 Accountant Signature	South		Alpena		MI 4	9707
Man 2	Tembrile			·	Date 07/04/0	5

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors

Northeast Michigan Community

Mental Health Services

Alpena, Michigan

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the **Northeast Michigan Community Mental Health Services**, as of and for the year ended September 30, 2004, which collectively comprise the basic financial statements, as listed in the table of contents. These financial statements are the responsibility of the **Northeast Michigan Community Mental Health Services'** management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the **Northeast Michigan Community Mental Health Services**, as of September 30, 2004, and the respective changes in financial position and cash flows, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis and budgetary comparison information (identified in the table of contents) are not a required part of the basic financial statements but are supplementary information required by the accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplemental information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the **Northeast Michigan Community Mental Health Services'** basic financial statements. The other required supplemental information as identified in the table of contents, is presented for additional analysis as is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Straley, Ilsley & Lamp P.C.

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#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### **Using this Annual Report**

This annual report consists of a series of financial statements. The Statement of Net Assets and the Statement of Activities provide information about the activities of the Agency as a whole and present a longer-term view of the Agency's finances. The individual Fund financial statements tell how these services were financed in the short-term, as well as what remains for future spending. Fund financial statements also report the Agency's operations in more detail than the government-wide financial statements.

#### The Agency as a Whole

The table below shows a comparison of the net assets of the Agency as of September 30, 2004 compared to the prior year.

	Governmental Activities		
	2003-04	2002-03	
Current assets	\$ 5,196,246	\$ 6,288,493	
Non-current assets	2,294,133	2,298,898	
Total assets	7,490,359	8,587,391	
Long-term debt outstanding	2,013,189	2,194,704	
Other liabilities	1,000,223	2,035,345	
Total liabilities	3,113,812	4,230,049	
Net Assets Invested in capital assets, net of			
debt	909,812	762,209	
Restricted Internal Service Funds	692,172	795,811	
Restricted local match	-	49,547	
Unrestricted	2,774,563	2,749,775	
Total net assets	\$ 4,376,547	\$ 4,357,342	

The current level of unrestricted net assets, the part of net assets that can be used to finance day-to-day operations, is \$2,774,563. This represents about 13.7% of current year expenditures and is a decrease of approximately 1.1% as compared to last year. The Agency's net assets decreased 0.5% from a year ago.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

The table below shows a comparison of the change in net assets of the Agency as of September 30, 2004 compared to the prior year.

	Governmental activities		
	2003-04 2002-03		
Total program revenues	\$ 20,384,255	\$ 19,386,195	
Health and human service			
expenses			
Mental health services	4,757,335	4,201,833	
Developmental disability services	12,343,058	12,068,412	
Other support services	2,054,178	1,703,266	
Board administration	1,210,479	1,260,685	
Total health and human service			
expenses	20,365,050	19,234,195	
Change in net assets	\$ 19,205	\$ 152,000	

Although it was anticipated that revenues would decrease in 2003-04, they actually increased 5.2%. This increase in revenues did not keep pace with the costs of increased service demands and inflation, especially in health insurance costs.

#### **General Fund Budgetary Highlights**

Over the course of the year, the Agency amended the budget once to take into account events during the year. In prior years, the Agency was able to generate contract savings from its Medicaid and State General Fund contracts. These savings would then be utilized during the following year to provide for increased service demands. During 2003-04, \$80,322 of 2002-03 General Fund savings was used. Because overall Medicaid expenditures exceeded the budget allocated by our Northern Affiliation, the Agency was required to utilize all but \$41,734 of its saved General Funds to cover Medicaid expenditures. The remaining \$41,734 of General Fund savings generated from 2003-04 will be carried forward for use in 2004-05.

The Agency was able to hold expenses below expected revenues during 2003-04 as noted by the change in net assets. The most significant expense overage contributing to the Agency's change in net assets was its self-insured health insurance plan. This expense exceeded its budget by over \$270,000. On February 1, 2004, the Agency addressed this issue by moving all non-union Agency staff into a reduced benefit plan. Though negotiations continue, the Agency has not yet been able to obtain the same concession in negotiating its two union contracts contributing to \$134,000 of this deficit. The remaining \$136,000 overage was due to actual usage of health services, caused by increases in health care charges for all members, and lower deductibles and co-pays paid by union plan members. At the time of this publication, these issues have not been resolved, thus will be a continuing problem in 2004-05.

Throughout the year, the Agency implemented many reductions to offset the health insurance problem including; the closure of two directly operated homes for the developmentally disabled, five days without pay for all non-direct care staff, staff layoffs and hour reductions, and reductions in supply and capital purchases. Also, because of the deficit situation, the Agency was unable to fully fund its accrued leave Internal Service Fund for the first time since its inception.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### **Capital Asset and Debt Administration**

As of September 30, 2004, the Agency had \$4,573,675 invested in capital assets, including land, buildings, equipment, furniture, and leasehold improvements. The total debt related to fixed assets was \$1,384,301.

The most significant capital asset purchases during fiscal year 2003-04 were vehicles and the final expenditures to open one residential home. The Agency has a long-term vehicle replacement plan in place to replace high mileage and high maintenance vehicles. The Agency replaced five vehicles and bought out two vehicle leases in fiscal year 2003-04. These assets were purchased using long-term debt proceeds and cash respectively. The Agency owns a number of the homes it uses to provide residential services for people with developmental disabilities or mental illness; one was purchased during fiscal year 2002-03 and was placed in service in 2003-04 following extensive remodeling and updating. This is a continuation of an effort to reduce long-term costs by owning (rather than leasing) those homes that are likely to be necessary for services for the foreseeable future.

#### **Economic Factors and Next Year's Budgets**

The Agency preliminary budget for fiscal year 2004-05 will be approximately \$331,000 lower than fiscal year 2003-04. This net reduction is due to reductions in Medicaid funds, FIA Home Help funds, and several state and private contract reductions. The Agency is also planning on using \$373,000 from its reserved internal service funds to pay for several capital items not allowed for in the operating budget. Without the planned internal service fund usage, the preliminary budget would be \$704,000 lower than in fiscal year 2003-04. This is a concern for the Agency as the operating budget did not allow for replenishment of the service funds in 2003-04 and may not allow for this in 2004-05. Due to State of Michigan budget deficits, there is the continuing threat of further reductions in contract revenues for 2004-05 and 2005-06. The growing cost of services provided by the Agency and flat revenue projections for the immediate future combine to require that the Agency prioritize service delivery to assure that consumers with serious mental illness and developmental disabilities receive only medically necessary services.

#### **Contacting the Agency's Management**

This financial report is intended to provide all readers with a general overview of the Agency's finances and to show the Agency's accountability for the money it receives. If you have questions about this report or need additional information, we welcome you to contact the Finance office.

# STATEMENT OF NET ASSETS

September 30, 2004

	Governmental Activities	
ASSETS	•	
Cash and cash equivalents	\$	3,882,104
Receivables (net of allowance for uncollectible accounts)		1,022,286
Prepaid items		291,856
Capital assets (net of accumulated depreciation):  Land		90,000
Buildings		1,719,146
Building and leasehold improvements		79,380
Vehicles, equipment and furniture		405,587
volletos, equipment and rumtare		100,007
Total Assets		7,490,359
LIABILITIES Accounts payable		757,050
Accrued payroll and payroll taxes		300,985
Other liabilities		454
Unearned revenue		41,734
Noncurrent liabilities		,
Due within one year		
Compensated absences		36,676
Bonds and notes		290,174
Due in more than one year		
Compensated absences		592,612
Bonds and notes		1,094,127
Total Liabilities		3,113,812
NET ASSETS		
Investment in capital assets, net of related debt		909,812
Restricted for:		•
Managed care contract risk		154,675
Asset replacement		537,497
Unrestricted		2,774,563
Total Net Assets	.\$	4,376,547

# **STATEMENT OF ACTIVITIES**

For the Year Ended September 30, 2004

Functions/Programs:	Expenses	Progran Charges for Services	n Revenues Operating Grants and Contributions	Net (Expense) Revenue and Changes in Net Assets  Governmental Activities
Health and human services:				
Mental health services:				
Outpatient clinic and case management	\$ 1,878,539	\$ 361,754	\$ 1,516,785	\$ -
Residential	984,805	38,289	946,516	-
Inpatient	883,108	, <u>-</u>	883,108	-
Prevention	332,388	(1,169)	333,557	-
Community support	367,902	. ´511 <sup>´</sup>	367,391	-
Other	310,593	8,469	302,124	-
Total mental health services	4,757,335	407,854	4,349,481	
Developmental disability services:				·
Residential	6,841,372	250	6,841,122	-
Community support	1,360,663	78,007	1,282,656	-
Supported housing	2,006,886	(959)	2,007,845	-
Employment	841,859	-	841,859	-
Clinical support and case management	950,129	3,289	946,840	-
Other	280,199	6,468	273,731	-
Inpatient	61,950		61,950	
Total developmental disability services	12,343,058	87,055	12,256,003	
Other support services	2,054,178	-	2,054,178	-
Board administration	1,210,479	_	1,164,955	(45,524)
Total health and human services	20,365,050	494,909	19,824,617	(45,524)
General revenues:				
Investment earnings and rents				61,811
Gain (loss) on sale of capital assets				2,918
Total general revenues				64,729
Change in net assets				19,205
Net assets - beginning of year				4,357,342
Net assets - end of year				\$ 4,376,547

# **BALANCE SHEET - GOVERNMENTAL FUNDS**

# September 30, 2004

	General Fund	
ASSETS  Cash and cash equivalents  Receivables (net of allowance for uncollectible accounts)  Prepaid items	\$	2,560,644 1,022,286 291,856
Total Assets	\$	3,874,786
LIABILITIES AND FUND BALANCES Liabilities: Accounts payable Accrued payroll and payroll taxes Other liabilities Deferred revenue	\$	757,050 300,985 454 41,734
Total Liabilities		1,100,223
Fund Balances: Unreserved Total Fund Balances		2,774,563 2,774,563
Total Liabilities and Fund Balances	\$	3,874,786

# RECONCILIATION OF THE BALANCE SHEET OF GOVERNMENTAL FUNDS TO THE STATEMENT OF NET ASSETS

As of September 30, 2004

Fund balances - Total governmental funds	(	2,774,563
Amounts reported for governmental activities in the Statement of Net Assets are different because:		
Capital assets used in governmental activities are not financial resources and therefore are not reported in the governmental fund.		
Governmental capital assets Less accumulated depreciation	4,573,674 (2,279,561)	2,294,113
Long-term liabilities are not due and payable in the current period and therefore are not reported in the governmental fund.		
Equipment loans Mortgage loans	(321,508) (1,062,793)	(1,384,301)
Internal service funds are used by management to charge the costs of contract risk, leave accruals, and asset depreciation and replacement to the governmental fund. The assets and liabilities of the internal service funds are included in governmental activities		
in the statement of net assets.	_	692,172
Net assets of governmental activities	\$	4,376,547

# STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS

For the Year Ended September 30, 2004

	_	
DEVENUE O	G	eneral Fund
REVENUES State grants	ø	10 400 400
State grants Contributions from local units	\$	18,402,409 212,869
Charges for services		1,543,962
Investment interest and rents		44,248
Other revenue		56,794
Total revenues		20,260,282
Total revenues		20,200,202
EXPENDITURES		
Current operations:		
Salaries and benefits		13,270,695
Supplies		310,112
Telephone		112,292
Travel		249,085
Staff development		18,767
Insurance and bonds		172,389
Utilities		154,648
Maintenance		156,723
Rent		372,403
Food		84,916
Bad debts		30,168
Contracted and professional services		5,007,185
Miscellaneous		8,974
Capital outlay		230,224
Debt services:		-
Principal retirement		272,989
Interest and fees		67,324
Total Expenditures		20,518,894
EXCESS REVENUE OVER (UNDER)		
EXPENDITURES		(258,612)
OTHER FINANCING SOURCES (USES)		
Proceeds from long term debt		120,600
Operating transfers from other funds		•
Total other financing sources (uses)		113,254
Total other infallering sources (uses)		233,854
REVENUES AND OTHER SOURCES OVER		
(UNDER) EXPENDITURES AND OTHER USES		(24,758)
FUND BALANCES, beginning of the year		2,799,321
FIND BALANCES and of the year		
FUND BALANCES, end of the year	<del>\$</del>	2,774,563

See accompanying notes to financial statements.

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

For the Year Ended September 30, 2004

Net change in fund balances - Total governmental funds	\$	(24,758)
Amounts reported for governmental activities in the Statement of Activities are different because:		
Governmental funds report capital outlays as expenditures. However, in the statement of activities, the cost of those assets is depreciated over their estimated useful lives.		
Expenditures for capital assets  Less current year depreciation	266,359 (240,218)	26,141
Proceeds from debt are used by management to finance capital asset purchases. Proceeds from debt are not reported as financing sources on the statement of activities.		
Proceeds of debt		(120,600)
Repayment of bank and other loan principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the statement of activities.		
Debt principal payments		272,988
Some revenues (costs) reported in the statement of activities do not provide current financial resources and therefore are not reported as revenues in governmental funds		
Net book value of assets sold or retired		(30,926)
Internal service funds are used by management to charge the costs of certain activities to individual funds. The net revenue (expense) of the internal service funds is reported with governmental activities.		(103,640)
Change in Net Assets of Governmental Activities	<u>\$</u>	19,205

# STATEMENT OF NET ASSETS - PROPRIETARY FUNDS

# September 30, 2004

ASSETS	Governmental Activities - Internal Service Funds
Cash and cash equivalents	\$ 1,321,460
Total Assets	1,321,460
LIABILITIES  Noncurrent liabilities  Due within one year  Compensated absences  Due in more than one year  Compensated absences	36,676 592,612
Total Liabilities	629,288
NET ASSETS Investment in capital assets, net of related debt Restricted for:     Managed care contract risk     Asset replacement Unrestricted	- 154,675 537,497 -
Total Net Assets	\$ 692,172

# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET FUND ASSETS - PROPRIETARY FUNDS

For the Year Ended September 30, 2004

	Ac Interr	ernmental tivities - nal Service <sup>-</sup> unds
OPERATING REVENUES Charges for services	\$	_
Total operating revenues		
OPERATING EXPENSES Salaries and benefits		7,949
Total operating expenses		7,949
OPERATING INCOME (LOSS)		(7,949)
NONOPERATING REVENUES (EXPENSES) Investment income		17,563
Total nonoperating revenues (expenses)		17,563
Net income (loss) before transfers		9,614
TRANSFERS Operating transfers to general fund		(113,254)
Change in net assets		(103,640)
Net Assets, beginning of the year		795,812
Net Assets, end of the year	\$	692,172

# STATEMENT OF CASH FLOWS - PROPRIETARY FUNDS

For the Year Ended September 30, 2004

	Internal Service Funds	
CASH FLOWS FROM OPERATING ACTIVITIES Leave payouts to employees	\$	(36,676)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Operating transfers out		(113,254)
CASH FLOWS FROM INVESTING ACTIVITIES Interest earnings		17,563
Net increase (decrease) in cash and cash equivalents		(132,367)
CASH AND CASH EQUIVALENTS - beginning of year		1,453,827
CASH AND CASH EQUIVALENTS - end of year	\$	1,321,460
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:		
Operating income (loss)	\$	(7,949)
Increase (decrease) in accrued expenses		(28,727)
Net cash provided (used) by operating activities	\$	(36,676)

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.

The accounting policies of the Northeast Michigan Community Mental Health Services (NEMCMHS) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the significant accounting policies used by the NEMCMHS:

#### A. Reporting Entity.

**Description of Operations.** NEMCMHS is a multi-county authority serving Alcona, Alpena, Montmorency and Presque Isle Counties located in northeastern Michigan of the lower peninsula.

NEMCMHS provides community services to the mentally ill and the developmentally disabled through inpatient treatment, day programs, residential services, case management out-patient treatment, and prevention. Direct services are provided to approximately 2,390 persons at any point in time within the four county region. Services are offered through the clinic center, satellite offices, and through its many residential settings.

NEMCMHS operates under a Board of Directors (12 members), who establish policy and review operations.

#### B. Government-Wide and Fund Financial Statements

During the year ended September 30, 2004, the NEMCMHS implemented a new financial reporting model, as required by the provisions of GASB Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments*. The new standard requires government-wide and fund financial statements.

The government-wide financial statements (i.e., the statement of net assets and the statement of changes in net assets) report information on all of the nonfiduciary activities of the primary government and its component units. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, normally supported by taxes and intergovernmental revenues, are reported separately from business-type activities which rely to a significant extent on fees and charges for support. Likewise, the primary government is reported separately from certain legally separate component units for which the primary government is financially accountable.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segments are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include: (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment; and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenue.

Separate financial statements are provided for governmental funds, proprietary funds and fiduciary funds, even though the latter are excluded from the government-wide financial statements.

# C. Measurement Focus, Basis of Accounting and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund and fiduciary fund financial statements. Revenue is recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

#### **NOTES TO FINANCIAL STATEMENTS**

#### NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. (continued)

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenue is recognized as soon as it is both measurable and available. Revenue is considered to be available if it is collected within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, expenditures relating to compensated absences, and claims and judgments are recorded only when payment is due.

State-shared revenue, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenue of the current fiscal period. All other revenue items are considered to be available only when cash is received by the government.

The government reports the following major governmental funds:

**General Fund.** This fund (also known as the CMH or Agency Fund) includes the financial transactions of the NEMCMHS not properly accounted for in another fund. The revenues of this fund are derived primarily from state, other intergovernmental sources, and charges for services.

Additionally, the government reports the following fund types:

**Internal Service Fund.** These funds are used to account for 1) major machinery and equipment purchases, 2) compensated leave liability, and 3) contract risk funds for state contract.

Agency Fund. This fund is used to account for assets held in trust or as an agent for others.

Private-sector standards of accounting issued prior to December 1, 1989, are generally followed in both the government-wide and proprietary fund financial statements to the extent that those standards do not conflict with the standards of the Governmental Accounting Standards Board. The government has elected not to follow private-sector standards issued after November 30, 1989 for its business-type activities.

As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

**Cash and Cash Equivalents.** Cash and cash equivalents consist of checking and savings accounts, certificates of deposit, and other highly liquid short-term investments with a maturity date within three months of the date acquired by the NEMCMHS.

**Accounts Receivable.** Patient accounts receivable are recorded at the gross amount billed with an allowance for any uncollectible amounts.

**Inventories and Prepaid Items.** Inventories are valued at cost, on a first-in, first-out basis. Inventories of governmental funds are recorded as expenditures when consumed rather than when purchased. Certain payments to vendors reflect costs applicable to future fiscal years and are recorded as prepaid items in both government-wide and fund financial statements.

#### **NOTES TO FINANCIAL STATEMENTS**

#### NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. (continued)

Capital Assets. Capital assets, which include vehicles, equipment, furniture, buildings, and leasehold improvements, are reported in governmental activities in the government-wide financial statements. Capital assets are defined by the agency as assets with an initial individual cost of more than \$200 and an estimated useful life in excess of one year. Such assets are recorded at historical cost. Personal property assets costing less than \$5,000 are fully depreciated on the day of purchase as allowed by federal OMB Circular A-87 (as revised).

Property, plant and equipment are depreciated using the straight-line method over the following useful lives:

Buildings 40 years
Building Improvements 15 years
Leasehold improvements 15 years
Office Equipment 7 years
Vehicles 5 years
Computer Equipment 5 years

**Long-Term Obligations.** In the government-wide financial statements and the proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities.

**Compensated Absences**. Reflects the accrual of compensated absences adjusted to current salary costs. Permanent employees earn annual leave based upon full or part-time status proportionate to the time worked. Annual leave is vested at this point and may be accrued to a total of 360 hours. A small number of employees have accrued leave hours above 360 according to the terms of the policy when it was revised in April 2000. Upon termination, employees are paid a percentage of their unused leave, depending upon the number of hours accumulated and their employment classification.

**Revenues.** Effective October 1, 1998 NEMCMHS converted to a managed care revenue system. Under this system capitated managed care revenues are received from the Michigan Department of Community Health. These contracted amounts are based upon the number of covered lives (patients) who qualify for Medicaid funding in the four counties served. When capitated revenue is received in advance it is recorded as a deferred revenue and then recorded as earned revenue when services are delivered to patients. Any monies unspent under 95% of the contract amount must be returned to the state. Any monies NEMCMHS spends over 100% of the contract amount are shared on a pro-rata basis. Fee for service revenues are recorded when services are delivered to patients not covered under the managed care contract.

**Use of Estimates.** The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities; disclosure of contingent assets and liabilities at the date of the financial statements; and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimated.

#### NOTE 2--COMMUNITY MENTAL HEALTH AUTHORITY.

Effective October 1, 1998, NEMCMHS switched from a Community Mental Health Agency to a Community Mental Health Authority. As a result of the change, NEMCMHS is a public governmental entity separate from the counties that established it.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 3--STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY.

**Budgets and Budgetary Accounting**. Prior to adoption of the operating budget of the NEMCMHS, management prepares and submits their proposed operating budget for the fiscal year commencing the following October 1. A public hearing is conducted to obtain interested-party comments. The budget is then adopted by the NEMCMHS Board.

The budget is to be prepared, or sufficient supplemental records maintained to permit a presentation of the budget, on the same basis of accounting as the financial statements. NEMCMHS prepares its budget by cost centers and program categories to facilitate reporting to the Michigan Department of Community Health. The budgetary comparison schedule for NEMCMHS is presented on a line item basis.

Individual budget amendments were not material in relation to the original appropriations.

Excess of expenditures over appropriations in budgeted funds. The Uniform Budgeting and Accounting Act, PA 2 of 1968, as amended, (MCL 141.421 et seq.), provides that a local governmental unit shall not incur expenditures in excess of the amount appropriated. The NEMCMHS'S actual expenditures and budgeted expenditures for the funds budgeted have been shown on a line item basis. During the year ended September 30, 2004, NEMCMHS incurred expenditures in excess of the amounts budgeted, as shown on the budgetary comparison schedule in the back of this report.

**Accumulated Fund Deficits.** NEMCMHS had no funds with an accumulated fund balance deficit at September 30, 2004.

#### **NOTE 4--CASH AND INVESTMENTS.**

Statutes authorize the NEMCMHS to invest as follows:

- (a) In bonds, securities, and other obligations of the United States, or an agency or instrumentality of the United States in which the principal and interest is fully guaranteed by the United States.
- (b) In certificates of deposit, savings accounts, deposit accounts, or depository receipts of a bank or a savings and loan association which is a member of the federal deposit insurance corporation or a credit union which is insured by the national credit union administration, but only if the bank, savings and loan association, or credit union is an eligible Michigan depository.
- (c) In commercial paper rated at the time of purchase within the 3 highest classifications established by not less than 2 standard rating services and which matures not more than 270 days after the date of purchase. No more than 50% of any fund may be invested in commercial paper at any time.
- (d) In United States government or federal agency obligation repurchase agreements.
- (e) In bankers' acceptances of United States banks.
- (f) In mutual funds composed of investment vehicles which are legal for direct investment by local units of government in Michigan.

For the year ended September 30, 2004, the carrying amount of deposits was \$3,882,104 (excluding consumer trust funds held in the consumer name of \$78,692) and the bank balance was \$4,074,339. Of the bank balance \$200,000 was covered by Federal Depository Insurance (FDIC), with the remaining balance of \$3,874,339 being uninsured.

# **NOTES TO FINANCIAL STATEMENTS**

# **NOTE 5--CAPITAL ASSETS.**

Capital asset activity for the current year was as follows:

	Balances 10/1/2003	Additions	Reductions	Balances 9/30/2004
Governmental Activities				
Capital assets not being depreciated				
Land	\$ 80,000	\$ 10,000	\$ -	\$ 90,000
Construction in progress	92,962		192,962	
Subtotal	272,962	10,000	192,962	90,000
Capital assets being depreciated				
Vehicles	901,658	149,900	86,583	964,975
Computer equipment	1,172,676	10,095	65,862	1,116,909
Furniture	164,748	1,572	14,519	151,801
Other Equipment	9,403	13,485	74,473	188,415
Buildings	1,624,829	234,706	-	1,859,535
Building improvements	95,656	38,888	-	134,544
Leasehold improvements	55,102	675	4,641	51,136
Client equipment	16,360			16,360
Subtotal	4,280,432	449,321	246,078	4,483,675
Less accumulated depreciation for				
Vehicles	568,983	109,064	83,978	594,069
Computer equipment	1,119,733	41,492	65,862	1,095,363
Furniture	164,748	1,571	14,518	151,801
Other Equipment	221,082	7,728	46,152	182,658
Buildings	83,494	56,895	_	140,389
Building improvements	37,463	20,040	_	57,503
Leasehold improvements	52,330	1,108	4,641	48,797
Client equipment	6,662	2,320	_	8,982
Subtotal	2,254,495	240,218	215,151	2,279,562
Net capital assets being depreciated	2,025,937	209,103	30,927	2,204,113
Governmental activities capital total				
Capital assets, net of depreciation	\$2,298,899	\$ 219,103	\$ 223,889	\$2,294,113

# NOTES TO FINANCIAL STATEMENTS

NOTE 6--LONG-TERM DEBT (including current portions). Long-Term Debt of NEMCMHS is as follows:

	Balances 9/30/2003 Additions		Reductions	Balances 9/30/2004	
Governmental Funds Notes payable, vehicles, dated 3/12/01 - 4/24/01, with interest rate of 5.25%, maturing 3/12/05 – 4/24/05	\$ 67,669	· · · · · · · · · · · · · · · · · · ·	\$ 43,746	\$ 23,919	
Notes payable, vehicles, dated 4/2/02 - 5/23/02, with interest rate of 3.69%, maturing 3/12/06 – 5/23/06	87,22	1 -	31,532	55,689	
Notes payable, vehicles, dated 3/31/03 - 4/30/03, with interest rate of 2.30%, maturing 3/30/06 – 4/30/06	151,15	6 -	56,412	94,744	
Notes payable, vehicles, dated 4/27/04, with interest rate of 2.80%, maturing 4/27/07.		- 120,600	16,144	104,456	
Notes payable, computer equipment, dated 5/2/03, with interest rate of 2.5%, maturing 5/1/07.	56,72	7 -	14,027	42,700	
Notes payable, building, dated 12/29/00, with interest rate of 5.34%, maturing 12/29/10.	147,449	-	17,063	130,386	
Notes payable, mortgage, dated 6/15/02, with interest rate of 4.66%, maturing 6/15/12.	899,668	-	84,937	814,731	
Notes payable, building, dated 6/19/03, with interest rate of 6%, maturing 6/19/13.	126,803	-	9,127	117,676	
Total governmental funds	1,536,689	120,600	272,988	1,384,301	
Internal Service Funds					
Accrued compensated absences, net	658,015	7,949	36,676	629,288	
Total long-term debt all funds	\$ 2,194,704	\$ 128,549	\$ 309,664	\$ 2,013,589	

#### **NOTES TO FINANCIAL STATEMENT**

#### NOTE 6--LONG-TERM DEBT (including current portions) (continued):

The annual requirements to pay principal and interest on governmental fund notes outstanding at September 30, 2004 are as follows:

September 30		Total		Interest		Principal		
2005	\$	346,291	\$	56,117	\$	290,174		
2006		284,542		45,816		238,726		
2007		203,254		37,572		165,682		
2008		167,712		30,721		136,991		
2009		167,711		23,870		143,841		
2010-2013		438,346		29,459		408,887		
Total	_\$	1,607,856	\$	223,555	\$_	1,384,301		

#### **NOTE 7--LEASES.**

NEMCMHS is party to numerous operating leases, for which aggregate rental expense was approximately \$371,340 and \$427,054 in 2004 and 2003, respectively. These leases are chiefly for residential property and office facilities used to shelter and serve the needs of clients.

The following is a schedule of future minimum lease payments required under the operating leases that have initial or remaining terms as of September 30, 2004:

\$ 191,808
136,030
99,264
85,651
74,006
152,313

#### **NOTE 8--RETIREMENT.**

NEMCMHS has adopted a defined contribution retirement plan covering all full-time employees who have completed 2 1/2 years of service and are at least 20 1/2 years of age at June 1. In a defined contribution plan, benefits depend solely on amounts contributed to the plan plus investment earnings. Individual contracts, which are maintained by the plan trustees, are purchased for each eligible participant by the employer. Contributions up to 7.5% of the employees prior year's annual pay is paid entirely by the employer. Benefits are fully vested with the employees when the contribution is made. The NEMCMHS's total payroll in the year ended September 30, 2004 and 2003 was \$9,536,439 and \$9,769,661, respectively. Pension contributions were calculated using the base salary amount of \$6,638,232 and \$6,390,445 at June 1, 2004 and 2003, the plan anniversary date.

#### NOTE 9--POST EMPLOYMENT BENEFITS.

NEMCMHS provides no post employment benefits to employees.

#### **NOTES TO FINANCIAL STATEMENT**

#### **NOTE 10--RISK MANAGEMENT.**

NEMCMHS participated in the public entity risk pool - Michigan Municipal Risk Management Authority (Authority) for auto and general liability, property and crime and vehicle physical damage coverage.

The Authority, a separate legal entity, is a self-insured association organized under the laws of the State of Michigan to provide self-insurance protection against loss and risk management services to various Michigan governmental entities.

As a member of the pool, the board is responsible for paying all losses, including damages, loss adjustment expenses and defense costs, for each occurrence that falls within the member's self-insurance retention. If a covered loss exceeds the Authority's limits, all further payments for such loss are the sole obligation of the board. If, for any reason, the Authority's resources available to pay losses are depleted, the payment of all unpaid losses of the Board is the sole obligation of the Board.

The Authority's coverage limits are \$1,000,000-\$5,800,000 for personal property, \$15,000,000 for liability, \$100,000 for judicial tenure defense, and \$1,500,000 for vehicle physical damage.

#### **NOTE 11--CONTINGENCIES AND CLAIMS.**

In the normal course of business, NEMCMHS submits an annual spending plan to its major funding source, the Michigan Department of Community Health. Throughout the year draws are received by NEMCMHS based on the spending plan. Subsequently, a cost settlement of actual allowable expenditures is determined. Until the final cost settlement, certain amounts previously advanced are subject to disallowance and may be required to be repaid. Any potential disallowed costs are unknown at this time and cannot be reasonably estimated. These adjustments may be material to the financial statements.

# **BUDGETARY COMPARISON SCHEDULE - GENERAL FUND**

For the year ended September 30, 2004

	Bu Original	dget Amounts Amended	Actual Amounts	Variance with Final Budget Favorable (Unfavorable)	
Budgetary Fund Balance, October 1	\$ 2,799,32	21 \$ 2,799,321	\$ 2,799,321	\$ -	
Resources (Inflows):					
State grants	18,118,75	18,467,491	18,402,409	(65,082)	
Contributions from local units	212,86		212,869	-	
Charges for services	1,319,96		1,543,962	170,021	
Investment interest and rents	62,55		44,248	7,538	
Other revenue	55,40	00 53,239	56,794	3,555	
Proceeds from long-term debt	-	· -	120,600	120,600	
Operating transfers from other funds	-		113,254	113,254	
Amounts available for appropriation	22,568,86	22,943,571	23,293,457	349,886	
Charges to appropriation (outflows):					
Salaries and benefits	13,483,71	0 13,191,031	13,270,695	(79,664)	
Supplies	352,98	, ,	310,112	48,281	
Telephone	133,26	•	112,292	10,413	
Travel	247,11	•	249,085	4,430	
Staff development	43,26	•	18,767	18,522	
Insurance and bonds	164,90	•	172,389	(852)	
Utilities	153,18	•	154,648	4,330	
Maintenance	178,06	•	156,723	9,263	
Rent	489,92	373,674	372,403	1,271	
Food	99,42	88,454	84,916	3,538	
Bad debts	-	-	30,168	(30,168)	
Contracted and professional services	3,927,02	4,795,065	5,007,185	(212,120)	
Miscellaneous	9,39	9,450	8,974	476	
Capital Outlay	217,85	108,942	230,224	(121,282)	
Debt Services	236,44	7 326,231	340,313	(14,082)	
Total charges to appropriations	19,736,54	3 20,161,250	20,518,894	(357,644)	
Budgetary fund balance, September 30	\$ 2,832,32	1 \$ 2,782,321	\$ 2,774,563	\$ (7,758)	

# **BALANCE SHEET - AGENCY FUNDS**

# September 30, 2004

		Consumer Trust Funds	
ASSETS			
Cash and cash equivalents	_\$	78,692	
Total assets	\$	78,692	
LIABILITIES AND FUND EQUITIES			
Deposits Held	\$	78,692	
Fund balance		_	
Total liabilities and fund balance	\$	78,692	

# STATEMENT OF CHANGES IN ASSETS AND LIABILITIES - TRUST FUNDS

September 30, 2004

CONSUMER TRUST FUNDS	Balances, Sept. 30, 2003		Additions		Deletions		Balances, Sept. 30, 2004	
ASSETS Cash	\$	78,364	_\$	895,621	_\$	895,293	_\$	78,692
Total assets	\$	78,364	\$	895,621	\$	895,293		78,692
LIABILITIES AND EQUITIES Deposits held	\$	78,364	\$	895,621	_\$	895,293	\$	78,692
Total liabilities	\$	78,364	\$	895,621	\$	895,293	\$	78,692



PHILIP T. STRALEY, C.P.A. ROBERT D. ILSLEY, C.P.A. BERNARD R. LAMP, C.P.A. MARK L. SANDULA, C.P.A TERRENCE D. YULE, C.P.A.

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TAX. AUDIT AND BUSINESS CONSULTANTS

GORDON A. NETHERCUT, C.P.A. CARL F. REITZ, C.P.A. WARREN W. YOUNG, C.P.A.

November 17, 2004

To the Board of Directors Northeast Michigan Community Mental Health Services (NEMCMHS) Alpena, Michigan

We have audited the financial statements of the Northeast Michigan Community Mental Health Services (NEMCMHS) for the year ended September 30, 2004, and have issued our report thereon dated November 17, 2004. Professional standards require that we provide you with the following information related to our audit.

#### Our Responsibility Under U.S. Generally Accepted Auditing Standards

As stated in our engagement letter dated November 9, 2004, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance about whether the financial statements are free of material misstatement and are fairly presented in accordance with U.S. generally accepted accounting principles. Because an audit is designed to provide reasonable, but not absolute, assurance and because we did not perform a detailed examination of all transactions, there is a risk that material errors, fraud, or other illegal acts may exist and not be detected by us.

As part of our audit, we considered the NEMCMHS's internal control. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control.

#### **Significant Accounting Policies**

Management has the responsibility for selection and use of appropriate accounting policies. accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by NEMCMHS are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year ending September 30, 2004. We noted no transactions entered into by NEMCMHS during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.

#### **Accounting Estimates**

Accounting estimates are an integral part of the basic financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. Management's estimate of the useful lives of fixed assets for depreciation purposes is based on historical information and industry estimates. We evaluated the assumptions used to develop depreciation expense in determining that it is reasonable in relation to the basic financial statements taken as a whole.

#### **Audit Adjustments**

For purposes of this letter, professional standards define an audit adjustment as a proposed correction of the financial statements that, in our judgment, may not have been detected except through our auditing procedures. An audit adjustment may or may not indicate matters that could have a significant effect on the governmental unit's financial reporting process (that is, cause future financial statements to be materially misstated). In our judgment, none of the adjustments we proposed, whether recorded or unrecorded by NEMCMHS, either individually or in the aggregate, indicate matters that could have a significant effect on NEMCMHS's financial reporting process.

#### Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### **Consultations with Other Independent Accountants**

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the governmental unit's basic financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### **Issues Discussed Prior to Retention of Independent Auditors**

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the NEMCMHS's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

#### Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

#### **Reportable Conditions**

Reportable conditions involve matters coming to our attention, under standards established by the American Institute of Certified Public Accountants, relating to significant deficiencies in the design or operations of the internal control structure that, in our judgment, could adversely affect the ability to record, process, summarize, and report financial data consistent with the assertions of management in the basic of financial statements. We discovered no reportable conditions that should be reported to management. Our consideration of the internal control structure would not necessarily disclose all matters that might be reportable conditions.

#### Other Matters

**Recent Pronouncements.** The Governmental Accounting Standards Board and Michigan Department of Mental Health, in its continuing process of updating the accounting principles that all governments must adhere to, has issued the following recent pronouncements that will have an impact on the way the NEMCMHS maintains its financial records:

GASB Statement No. 40 Deposit and Investment Risk Disclosures. The deposits and investments of state and local government are exposed to risks that have the potential to result in losses. This statement addresses common deposit and investment risks related to credit risk, concentration of credit risk and interest rate risk. The provisions of this statement are effective for financial statements after June 15, 2004.

GASB Statement No. 42 Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries. This Statement establishes accounting and financial reporting standards for impairment of capital assets. A capital asset is considered impaired when its service utility has declined significantly and unexpectedly. This Statement also clarifies and establishes accounting requirements for insurance recoveries. The provisions of this Statement are effective for fiscal periods beginning after December 15, 2004.

GASB Statement No. 45 Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans. This Statement establishes uniform financial reporting standards other postemployment benefit plans. The provisions of this Statement are effective for fiscal periods beginning after December 15, 2007.

We with to thank the staff of the NEMCMHS for their assistance during the audit.

This report is intended solely for the information and use of the Northeast Michigan Community Mental Health Services (NEMCMHS) Board of Directors, Michigan Department of Mental Health, Management, and others within the governmental unit and is not intended to be and should not be used by anyone other than these specified parties. This restriction is not intended to limit the distribution of this report, which upon acceptance by NEMCMHS, is a matter of public record.

We appreciate the opportunity to serve NEMCMHS. If you have any questions, or if we can be of further service, please do not hesitate to contact us.

Straley, Ilsley & Lamp P.C.